

Five Year Record

	52 weeks to 28 March 2014 (audited) £m	52 weeks to 27 March 2015 (proforma)* £m	52 weeks to 1 April 2016 (audited) £m	52 weeks to 31 March 2017 (audited) £m	52 weeks to 30 March 2018 (audited) £m
Revenue	939.7	1,004.9	1,021.5	1,095.0	1,135.1
Cost of sales	(435.5)	(469.8)	(478.4)	(536.4)	(564.9)
Gross profit	504.2	535.1	543.1	558.6	570.2
Operating expenses	(426.4)	(450.5)	(458.6)	(481.5)	(495.6)
Operating profit before non-recurring items	77.8	84.6	84.5	77.1	74.6
Non-recurring operating expenses	(0.2)	(0.3)	(1.7)	(3.4)	(4.8)
Operating profit	77.6	84.3	82.8	73.7	69.8
Net finance costs	(5.0)	(3.5)	(3.0)	(2.3)	(2.7)
Underlying Profit Before Tax**	72.8	81.1	81.5	75.4	71.6
Non-recurring operating expenses	(0.2)	(0.3)	(1.7)	(3.4)	(4.8)
Non-recurring finance costs	—	—	—	(0.6)	0.3
Profit before tax	72.6	80.8	79.8	71.4	67.1
Taxation	(17.0)	(17.4)	(16.6)	(15.9)	(13.2)
Taxation on non-recurring items	(0.1)	(0.1)	0.3	0.9	0.8
Profit attributable to equity shareholders	55.5	63.3	63.5	56.4	54.7
Basic earnings per share	28.6p	32.5p	32.5p	28.7p	27.8p
Basic underlying earnings per share**	28.8p	32.7p	33.2p	30.3p	29.6p
Weighted average number of shares	194.0m	194.2m	195.2m	196.6m	197.0m

* The statutory 53-week period to 3 April 2015 comprises results that are non-comparable to the 52 week periods reported in other years. To provide a more meaningful comparison, the above tables include the pro forma 52 weeks to 27 March 2015.

** These alternative performance measures are defined on page 151.